



Wailea Point Realty, Inc

March 13, 2019

WAILEA POINT HOMES NOW AVAILABLE FOR SALE

UNIT	LIST PRICE	LIST DATE	TYPE	INTERIOR (excl loft)	LOFT (est)	LANAI	BEDS	BATHS	MLS #
102	\$19,995,000	10/17/2018	BB-Upper	3,850		---	2	3	380264
802 & 4	\$6,933,800	12/16/2017	2 x D-Upper	4,813		1148	4	6	376722
1104	\$7,900,000	1/2/2018	C-Upper	2,419		574	3	4	381201
1504	\$7,175,000	1/7/2018	D-Upper	2,824		144	3	4	381164
1602	\$17,000,000	11/16/2018	BB-Upper	3,850		---	3	3	380640
2302	\$2,998,000	1/12/2019	B-Upper	1,584	255	339	2	3	381329
2303	\$2,225,000	6/22/2018	B-Lower	1,558		530	2	2	378959
2704	\$4,950,000	11/6/2018	D-Upper	2,419		574	3	4	380480
3204	\$2,399,000	11/1/2018	B-Upper	1,584		339	2	3	380424

RECENT WAILEA POINT HOME SALES

UNIT	SOLD PRICE	SOLD DATE	TYPE	INTERIOR (excl loft)	LOFT (est)	LANAI	BEDS	BATHS	
2402	(in escrow	2/27/19)	D-Upper	2,419		574	3	4	unlisted
1804	(in escrow	1/13/19)	B-Upper	1,584	300	339	2	3	377404
3301	\$1,740,000	3/1/2019	A-Lower	1,359		581	2	2	381659
1803	\$3,300,000	11/30/2018	B-Lower	1,584		640	2	3	
602	\$3,200,000	11/27/2018	B-Upper	1,558		339	2	2	
2103	\$2,100,000	10/24/2018	B-Lower	1,558		530	2	2	
1403	\$3,500,000	9/14/2018	D-Lower	2,529		731	3	3	
2403	\$3,200,000	6/13/2018	D-Lower	2,554		799	3	3	
3401	\$1,250,000	6/1/2018	A-Lower	1,359		518	2	2	
2404	\$4,100,000	5/25/2018	D-Upper	2,394		574	3	4	
2601	\$4,100,888	3/19/2018	D-lower	2,917		436	3	4	
2604	\$3,625,000	3/5/2018	D-Upper	2,394		574	3	4	
1101	\$3,775,000	10/25/2017	C-Lower	1,803		815	2	2	
601	\$3,375,000	10/20/2017	B-Lower	1,558		530	2	2	
2304	\$2,896,969	9/14/2017	B-Upper	1,558		339	2	2	
1002 & 4	\$8,575,000	9/7/2017	2 x D-Upper	4,698		1263	5	7	
301	\$4,000,000	8/21/2017	C-Lower	1,803		815	2	2	
1302	\$4,400,000	7/5/2017	D-Upper	2,394		574	3	2	
2004	\$2,400,000	4/17/2017	B-Upper	1,584	300	339	2+	3	
603	\$3,325,000	3/31/2017	B-Lower	1,584		640	2	3	
2401	\$4,175,000	3/29/2017	D-Lower	2,978		375	3	4.5	
504	\$4,450,000	3/24/2017	C-Upper	2,807		186	3	5	

** All floor areas are Gross Square Feet, excludes 264 sq. ft. garage; 1 per unit (2 for "BB" units).

Bold, blue unit numbers & prices are Wailea Point Realty sales / listings.

Judy Gray - Broker In Charge
cell: 808-283-2666

Dave Wagner - Principal Broker
cell: 808-283-8660

Renee Zaima- Broker
cell: 808-298-7770

2439 S. Kihei Rd. Suite 201B Kihei, HI 96753
Office: 808-879-7233; 800-853-3518 - www.waileapoint.com