



Wailea Point Realty, Inc

February 7, 2019

WAILEA POINT HOMES NOW AVAILABLE FOR SALE

| UNIT | LIST PRICE | LIST DATE | TYPE | INTERIOR (excl loft) | LOFT (est) | LANAI | BEDS | BATHS | MLS # |
|-------------|---------------------|------------|-------------|-------------------------|---------------|-------|------|-------|--------|
| 102 | \$19,995,000 | 10/17/2018 | BB-Upper | 3,850 | | --- | 2 | 3 | 380264 |
| 802 & 4 | \$6,933,800 | 12/16/2017 | 2 x D-Upper | 4,813 | | 1148 | 4 | 6 | 376722 |
| 1104 | \$7,900,000 | 1/2/2018 | C-Upper | 2,419 | | 574 | 3 | 4 | 381201 |
| 1504 | \$7,175,000 | 1/7/2018 | D-Upper | 2,824 | | 144 | 3 | 4 | 381164 |
| 1602 | \$17,000,000 | 11/16/2018 | BB-Upper | 3,850 | | --- | 3 | 3 | 380640 |
| 2302 | \$2,998,000 | 1/12/2019 | B-Upper | 1,584 | 255 | 339 | 2 | 3 | 381329 |
| 2303 | \$2,225,000 | 6/22/2018 | B-Lower | 1,558 | | 530 | 2 | 2 | 378959 |
| 2704 | \$4,950,000 | 11/6/2018 | D-Upper | 2,419 | | 574 | 3 | 4 | 380480 |
| 3301 | \$1,798,000 | 2/7/2019 | A-Lower | 1,359 | | 581 | 2 | 2 | 381659 |
| 3204 | \$2,599,000 | 11/1/2018 | B-Upper | 1,584 | | 339 | 2 | 3 | 380424 |

RECENT WAILEA POINT HOME SALES

| UNIT | SOLD PRICE | SOLD DATE | TYPE | INTERIOR (excl loft) | LOFT (est) | LANAI | BEDS | BATHS | MLS # |
|---------------------|---------------------|------------|-------------|-------------------------|---------------|-------|------|-------|--------|
| 1804 | (in escrow 1/13/19) | | B-Upper | 1,584 | 300 | 339 | 2 | 3 | 377404 |
| 1803 | \$3,300,000 | 11/30/2018 | B-Lower | 1,584 | | 640 | 2 | 3 | |
| 602 | \$3,200,000 | 11/27/2018 | B-Upper | 1,558 | | 339 | 2 | 2 | |
| 2103 | \$2,100,000 | 10/24/2018 | B-Lower | 1,558 | | 530 | 2 | 2 | |
| 1403 | \$3,500,000 | 9/14/2018 | D-Lower | 2,529 | | 731 | 3 | 3 | |
| 2403 | \$3,200,000 | 6/13/2018 | D-Lower | 2,554 | | 799 | 3 | 3 | |
| 3401 | \$1,250,000 | 6/1/2018 | A-Lower | 1,359 | | 518 | 2 | 2 | |
| 2404 | \$4,100,000 | 5/25/2018 | D-Upper | 2,394 | | 574 | 3 | 4 | |
| 2601 | \$4,100,888 | 3/19/2018 | D-lower | 2,917 | | 436 | 3 | 4 | |
| 2604 | \$3,625,000 | 3/5/2018 | D-Upper | 2,394 | | 574 | 3 | 4 | |
| 1101 | \$3,775,000 | 10/25/2017 | C-Lower | 1,803 | | 815 | 2 | 2 | |
| 601 | \$3,375,000 | 10/20/2017 | B-Lower | 1,558 | | 530 | 2 | 2 | |
| 2304 | \$2,896,969 | 9/14/2017 | B-Upper | 1,558 | | 339 | 2 | 2 | |
| 1002 & 4 | \$8,575,000 | 9/7/2017 | 2 x D-Upper | 4,698 | | 1263 | 5 | 7 | |
| 301 | \$4,000,000 | 8/21/2017 | C-Lower | 1,803 | | 815 | 2 | 2 | |
| 1302 | \$4,400,000 | 7/5/2017 | D-Upper | 2,394 | | 574 | 3 | 2 | |
| 2004 | \$2,400,000 | 4/17/2017 | B-Upper | 1,584 | 300 | 339 | 2+ | 3 | |
| 603 | \$3,325,000 | 3/31/2017 | B-Lower | 1,584 | | 640 | 2 | 3 | |
| 2401 | \$4,175,000 | 3/29/2017 | D-Lower | 2,978 | | 375 | 3 | 4.5 | |
| 504 | \$4,450,000 | 3/24/2017 | C-Upper | 2,807 | | 186 | 3 | 5 | |

** All floor areas are Gross Square Feet, excludes 264 sq. ft. garage; 1 per unit (2 for "BB" units).

Bold, blue unit numbers & prices are Wailea Point Realty sales / listings.

Judy Gray - Broker In Charge
cell: 808-283-2666

Dave Wagner - Principal Broker
cell: 808-283-8660

Renee Zaima- Broker
cell: 808-298-7770

2439 S. Kihei Rd. Suite 201B Kihei, HI 96753
Office: 808-879-7233; 800-853-3518 - www.waileapoint.com