



Wailea Point Realty

May 8, 2012

WAILEA POINT HOMES NOW AVAILABLE FOR SALE

UNIT	LIST PRICE	LIST DATE	TYPE	INTERIOR (excl loft)	LOFT (est)	LANAI	BEDS	BATHS
204	\$4,900,000	8/8/2011	C-Upper	2,419		574	3	4
503	\$4,600,000	2/7/2012	C-Lower	2,128		360	2	3
1404	\$6,100,000	2/2/2012	D-Upper	2,394		574	3	3
1503	\$5,175,000	10/21/2011	D-Lower	2,529		799	3	3
1801	\$2,995,000	2/18/2010	B-Lower	1,558		640	2	2
1802	\$3,950,000	2/1/2011	B-Upper	1,897	531	---	2+	3
1904	\$1,795,000	6/13/2011	B-Upper	1,558	250	339	2+	2
2002	\$2,800,000	5/23/2011	B-Upper	1,897	500	---	3	3
2003	\$1,725,000	11/22/2011	B-Lower	1,584		530	2	3
2401	\$4,999,999	1/17/2012	D-Lower	2,554		799	3	4
3204	\$2,275,000	1/14/2012	B-Upper	1,584		339	2	3

RECENT WAILEA POINT HOME SALES

UNIT	SELL PRICE	SELL DATE	TYPE	INTERIOR (excl loft)	LOFT (est)	LANAI	BEDS	BATHS
3103	(in Escrow - 5/1/12		C-Lower	1,803		660	2	2
2702	\$3,750,000	4/27/2012	D-Upper	2,394		574	3	3
1002&4	\$5,300,000	3/1/2012	2 x D-Upper	4,813		1148	7	7.5
1903	\$1,590,000	10/7/2011	B-Lower	1,558		530	2	2
102	\$8,000,000	8/15/2011	BB-Upper	3,172		678	3	4
1204	\$4,600,000	8/15/2011	B-Upper	1,558	300	339	2+	3
1402	\$5,850,000	6/15/2011	D-Upper	2,419		574	3	5
3102	\$2,550,000	5/10/2011	C-Upper	2,419		574	3	4
303	\$3,550,000	4/26/2011	C-Lower	1,828		815	2	2
3202	\$2,325,000	3/31/2011	B-Upper	1,558	304	339	2+	2
2701	\$3,550,000	3/21/2011	D-Lower	2,889		368	3	3
2201	\$1,730,000	3/2/2011	B-Lower	1,558		530	2	2
2801	\$2,175,000	5/28/2010	B-Lower	1,558		530	2	2
402	\$9,999,999	5/12/2010	BB-Upper	3,172	640	678	2+	4.5
2601	\$3,700,000	4/13/2010	D-Lower	2,917		436	3	3

** All floor areas are Gross Square Feet, excludes 264 sq. ft. garage; 1 per unit (2 for "BB" units).

Blue unit numbers & prices are Wailea Point Realty sales / listings.

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